



Funding Your Lab—Where's the Money?

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AGENDA

What we'll cover during our time today.



Learn

We'll look at the basics of grant funding



Identify

Grants and funding sources



Discover

Grant resources available to assist you

Approximately **three billion dollars** in patient simulation funding is available for EMS and Educational Organizations through federal, state and local resources, but grant information is decentralized, the process is complicated and your time is limited.

Mission Statement

The mission of Praetorian Grants Division is to provide members of the public safety and local government community with a comprehensive resource for grant information and assistance



HISTORY OF THE GRANTS DIVISION

- Owned and operated by Praetorian Digital (1999), a digital media company whose properties see over 5M unique users each month
- Grant program started in 2009
 - PoliceGrantsHelp, GovGrantsHelp, FireGrantsHelp, EMSGrantsHelp, and EducationGrantsHelp
- All of our grant writers/consultants are current active or recently retired local government personnel
- **1000+** requests from individual agencies for grant help per month
- Basic Grant Program support services are **free** (sponsored by manufacturers)
- Our grant writing success rate is **60% higher** than the national average
- In 9 years, the grant assistance program has funded over **\$200M+** for local government

Learn

THE BASICS OF GRANT FUNDING

WHAT ARE GRANTS?

Definition: Direct monetary assistance to an organization to undertake a specific project or program

Grants are:

- ❖ Available to fund a focused project to make something better within the applicant's community
- ❖ Investment in the future of applicant's community
- ❖ A legal binding contract
- ❖ One of several options for alternative funding sources

Grants are NOT:

- ❖ A loan; they do not have to be paid back
- ❖ A short term purchase solution; typical grant cycle is 9 – 12 months
- ❖ “Free” Money – reporting and match requirements
- ❖ A guarantee of funding

WHERE DO GRANTS COME FROM?

There are a multitude of sources for these types of programs including:



- ❖ Federal Government
- ❖ State Government
- ❖ Family Foundations
- ❖ Community Development Foundations
- ❖ Corporate Foundations
 - ❖ Insurance Companies, Banks, Sports and Retail etc..



THE COMPETITIVE GRANT CYCLE



APPLICATION TIME COMMITMENT

Quantity of time for different applications

FEDERAL 40 – 100 hours

STATE 10 – 40 hours

PRIVATE Varies (but generally same as or less than state)

Grant Preparation	Grant Application
Identify the problem Propose a solution <ul style="list-style-type: none"> - Include a budget Collect data to validate the problem and justify the request <ul style="list-style-type: none"> - Organizational Information <ul style="list-style-type: none"> o History o Mission Statement o Board of Directors - Demographics - Financial Information - Secure Letters of commitment/Letters of Support Obtaining administrative approval Complete Strategic Planning Engaging partners or stakeholders <ul style="list-style-type: none"> - Execute written agreements Complete administrative requirements	Review materials Complete narrative requirements Assemble application
Percentage of Time Commitment: 80-85%	Percentage of Time Commitment: 15-20%

PATIENT SIMULATION GRANT TIPS

Helpful Tips for Competitive Grant Proposals

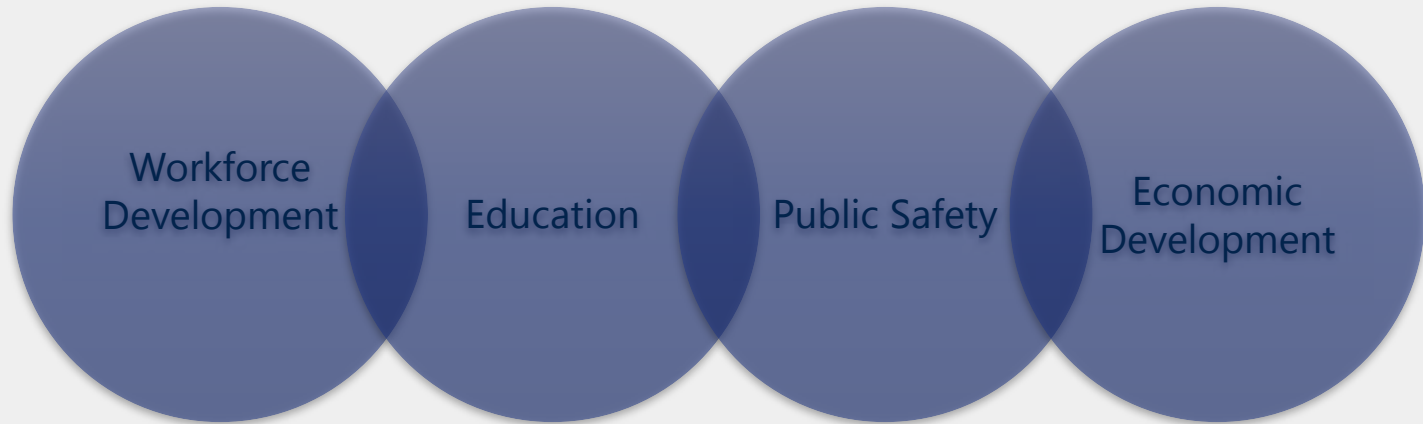
- When creating a need statement, aim for the reviewer to feel they **MUST** fund your project or else all is lost. Include personal stories if available, discipline data, report summaries, local demographics data, etc.
- Collaborate with project partners such as regional EMS, fire departments, hospitals, FEMA, Homeland Security, businesses, and other emergency responders.
- Think Regionally
- Match your organizations needs to the funder's mission and eligibility guidelines
- Build Relationships

Identify

GRANTS AND FUNDING SOURCES

FUNDING YOUR LAB

Where's the money?



PATIENT SIMULATION SOLUTION GRANTS

Federal

- Public Works and Economic Adjustment Assistance Programs
- Advanced Nursing Education Workforce Program
- USDA Community Facility Technical Assistance and Training Program
- Nurse Education, Practice, Quality and Retention (NEPQR)
- Advances in Patient Safety Through Simulation Research

State

- EMS Local Projects Grants Program (TX)
- Florida State Firefighters Education Foundation Grant
- Dual Credit Career and Technical Education-Equipment Grant (Texas)
- Florida EMS Matching Grant Program

Foundations

- Duke Energy Charitable Giving
- Golf Power Foundation and Educational Grants
- Health Foundation of South Florida
- Firehouse Subs Foundation

Discover

GRANTS RESOURCES AVAILABLE TO YOU

The image features a stylized map in shades of gray and white, showing a grid of streets and irregular shapes representing parks or water bodies. A magnifying glass with a dark gray frame is positioned over the map, its lens centered on a dark blue rectangular area. This blue area contains white text. A thin white horizontal line is located above the word 'Resources'.

Resources

Grants.gov
Foundation Directory Online
Local Chamber of Commerce
Florida Philanthropic Network
State EMS Agency

EMSGRANTSHelp AND EDUCATIONGRANTSHelp

The screenshot shows the 'Laerdal Medical Grant Assistance Program' page. At the top, there is a navigation bar with 'HOME', 'GRANTS', 'FREE ASSISTANCE', 'GRANTS 101', 'PRODUCTS', and 'NEWS'. Below the navigation bar, the page title is 'Laerdal Medical Grant Assistance Program' with the subtitle 'Get Help With Grant Funding for Laerdal Medical Products'. The main content area contains a paragraph about the program, a contact form, and a 'FEATURED PRODUCTS' section. The contact form has fields for First Name, Last Name, Rank/Job Function, Organization Name, and Organization Type, along with Phone, Email, and Tax Status. The featured products section includes CPR Manikins, Patient Simulators, SimCenter™, and ALS Manikins.

Home > Grant Sponsors > Laerdal Medical

Laerdal Medical Grant Assistance Program

Get Help With Grant Funding for Laerdal Medical Products

Fill out the form below for **FREE** customized grant help for Patient Simulation & Education projects including grant research, grant alert notices and grant application reviews from our team of grant experts. Whether you're just starting your Patient Simulation & Education project or need to add the final touches to an application, our staff of grant consultants has teamed up with Laerdal Medical to provide grant resources and services specific to Patient Simulation & Education. We do not guarantee funding, but will do everything we can to assist you in submitting a successful grant application.

Submit your information and EmsGrantsHelp.com will be in touch within 72 hours.

Laerdal helping save lives

Laerdal helping save lives

About Laerdal
Laerdal's vision is that no one should die or be disabled unnecessarily during birth or from sudden illness or trauma.

Visit our website for more information <http://laerdal.com/us/>

FEATURED PRODUCTS

CPR Manikins Patient Simulators

SimCenter™ ALS Manikins

First Name*
Liz

Phone*

Last Name*
Finkle

Email*
liz.finkle@praetoriandigital.com

Rank/Job Function*

Tax Status*
- please select -

Organization Name*

I am interested in Patient Simulation & Education products from Laerdal Medical
Yes

Organization Type*

Specify which product/education categories you are most interested in (Patient Simulators, CPR Manikins.

A little bit about EMSGrantsHelp and EducationGrantsHelp

We provide free grant research, consulting, narrative and application review. Made available through Laerdal's sponsorship of the program



Research

Let's us help you identify funding sources for your patient simulation program



Consulting

Get access to our industry expert grant consultants and writers.



Review

We can provide suggestions and edits for your application prior to submission.

THANK YOU FOR YOUR TIME

Contact us:



866.463.7792



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